



Benefits of Membership

- More than 30 members, all conducting business in the community, all interested in generating high quality, word-of-mouth referrals for your business.
- Only one representative from each type of business or profession .
- Weekly breakfast meetings.
- The opportunity to familiarize our members and guests with you and your business through brief presentations.
- Interactive marketing workshops designed to improve your marketing & selling skills.
- Reasonable membership fees.
- An excellent breakfast in the company of the most congenial group of business people in the Conejo Valley!



Rules and Regulations

Effective June 1, 1996

The Thousand Oaks / Westlake Business Connection and its executive committee have the right to review each applicant and accept or deny membership to the group.

Upon acceptance into the Thousand Oaks / Westlake Business Connection, each member agrees to abide by the following:

1. The Thousand Oaks / Westlake Business Connection allows one member for each type of business. Each member has exclusive representation for the business type service(s) or product(s) stated on their application for membership.
2. Annual dues to the Thousand Oaks / Westlake Business Connection are \$30.00, collected at the rate of \$5 every two months. In addition, breakfast dues are payable at the beginning of each two month period and are at a rate of \$9.50 per week for the number of weeks in a particular two month period. Refunds or credits will not be issued for missed meetings.
3. Each member business is allowed eight (8) absences per year with a maximum of three (3) consecutive absences. A member is not considered absent if a representative is sent on their behalf. Extended medical leaves will be considered on an individual basis. If you are absent, per the above, whether paid up or not, your spot can be filled with the next person in your profession.

Any member failing to abide by rules one through three will no longer be considered an active member, and will lose their type of business representation. For instance, if you haven't attended three times in a row and a new person attends and applies for your spot, you lose your membership in the Business Connections.



Business Connections

Dear Prospective Member:

We would like to extend a personal invitation to you to visit our networking group, the Thousand Oaks / Westlake Business Connection. We feel the nature of your business would be synergistic with several of the businesses and professions already represented in our group.

Some details about the Thousand Oaks / Westlake Business Connection:

- Minimal sign-up fee and breakfast costs.
- More than 30 regular members; a broad mix of business, professional services and retail, with only one representative from each type of business.
- Session format includes sit-down, round-table breakfast session, during which each member or guest has the opportunity to introduce his or her business.
- Members give more in-depth presentations on a rotating basis Thus learning more about our members and best how to get referrals for you.

We have an active, energetic, socially supportive group, committed to the success of our own business, and also to the development of word-of-mouth referrals that strongly support our members' businesses.

Please check us out! Be our guest on any Thursday, from 7:00 to 8:30 a.m. at Mimi's Restaurant on Moorpark Road across from the Janss Mall (about 1/2 mile north of the 101 freeway, on the right). We look forward to getting to know you and your business! We will foot the breakfast fee for you on your first visit.

If you have any questions, please call Dr. Greg Celaya at (805) 371-6144.

Sincerely,
Dr. Greg Celaya
President
Thousand Oaks / Westlake **Business Connection**